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Para: Marlon Molina
Asunto: Partner Network program change

Microsoft
Partner Network

Important news regarding change to Microsoft
Partner Network Competency Attainment
Requirements – Effective November 2013

Dear Partner,

In our ongoing efforts to ensure that our customers work with partners who can meet their capacity and capability needs, we are updating the Microsoft Partner Network (MPN) competency attainment policy.

Commencing November 2013, partners will be required to earn competencies by Country. ***This means that partners with locations in two or more countries can no longer “inherit” competencies across country borders.*** Instead, each Country will be required to meet the competency requirements where you want to be recognized with that competency.

We are committed to minimizing the disruption these changes have on your business and would like to ask you to please contact your Regional Service Center who can:

1. Help you understand your current structure in MPN
2. Advise you on what will happen in November 2013 if you don't do anything
3. Work with you to create and implement a transition plan to ensure you are set up in the best way for your organization and your customers

Thank you for your continued partnership. We are committed to working with you as we continue to evolve the network to meet the changing needs and customer expectations in this new era of

technology and opportunities.

Sincerely,

Microsoft Partner Network

You are receiving this informational e-mail as part of the services agreed to under your Microsoft Partner Network membership. To update your profile and view your membership details sign in to the Microsoft Partner Network Portal and click on View your Membership Account.

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